# Personal Information

Portuguese and Australian Citizen, born 7 July 1988. One child born in February 2020.

# RESEARCH

Behavioural and Experimental Economics, Decision-making in adolescence & early adult-hood, Education, Health, Social Policy, Indigenous people wellbeing

#### **EDUCATION**

#### Ph.D. Economics

Awarded in 2015 at the Queensland University of Technology

## Master by Research Economics

Awarded in 2011 at the Paris School of Economics

### Bachelor Economics, Law and Management

Awarded in 2009 at the University Jean Moulin Lyon 3

# ACADEMIC APPOINTMENTS & AFFILIATIONS

Since 01/2022: **Lecturer in Economics**, School of Economics, University of Sydney Fellow of the Australian Research Council Centre of Excellence Life Course Centre Fellow of the IZA

10/2018-12/2021: **Postdoctoral research fellow**, ARC Life Course Centre, School of Economics, University of Sydney

09/2016–09/2018: **Postdoctoral research fellow**, Business School, Queensland University of Technology

10/2015–08/2016: Research fellow, WZB Berlin Social Science Center

# TEACHING EXPERIENCE

2022: Coordinator and Lecturer at USYD of Principles of Economics (Bachelor) (Teaching score: 4.4/5)

Lecturer at USYD of Interdisciplinary Impact in Economics (Bachelor)

Coordinator and Lecturer at USYD of Economics of Program Evaluation (Bachelor)

2021: Coordinator and Lecturer at USYD of Economics of Program Evaluation (Bachelor) (Teaching score: 4.6/5)

2019: Guest lecture at USYD in Economics of Everything (Bachelor)

2017 - 2018: Lecturer at QUT in Introduction to Applied Econometrics (Bachelor)

2012-2015: Tutor at QUT of Applied Behavioural Economics (Bachelor), Quantitative Methods for Finance (Master), Business in Asia (Master), Economics, Statistics and Finance (Bachelor / Master Indigenous students), Introduction to Applied Econometrics (Bachelor)

#### Publications

- [7] Incekara-Hafalir, E., Kumar, R., Silva-Goncalves, J. (2022). The effect of payment medium on effort. *Economic Inquiry*
- [6] Albert, P., Kübler, D., Silva-Goncalves, J. (2021) Peer effects of ambition. *Journal of Economic Behavior & Organization*
- [5] Beatton, T., Moores, C., Sarkar, J., Sarkar, D., Silva-Goncalves, J., Vidgen, H. (2021) Do parental preferences predict engagement in child health programs? Evidence from Australia. *Health Economics*, 30, 2686-2700
- [4] Page, L., Sarkar, D., Silva-Goncalves, J. (2019) Long-lasting effects of relative age at school, *Journal of Economic Behavior & Organization*, 168, 166-195
- [3] Page, L., Sarkar, D., Silva-Goncalves, J. (2017) The older the bolder: Does relative age among peers influence adolescents' self-confidence and risk attitudes? *Journal of Economic Psychology*, 63, 43-81

[2] Dulleck, U., He, Y., Kidd, Silva-Goncalves. J. (2017). The impact of affirmative action: Evidence from a cross-country laboratory experiment. *Economics Letters*, 155, 67–71

[1] Dulleck, U., Silva-Goncalves, J., Torgler, B. (2016). Evaluation of an incentive program on educational achievement of Indigenous students. *Economic Record*, 92(298), 329–347.

#### Working Papers

Subjective judgment and gender bias in career advice: Evidence from the laboratory, with R. van Veldhuizen, Life Course Centre Working Paper: 2020-29

Why does locus of control influence behaviour?, with D. Cobb-Clark, M. Caliendo and Arne Uhlendorff

Silva-Goncalves, J. et al. (2016) Affirmative action and effort choice: An experimental investigation, WIDER Working Paper No. 2016/54

Rewarding commitment to attend school: A field experiment with Indigenous Australian high school students, with A. Potia, B. Torgler and U. Dulleck, Life Course Centre Working Paper 2019-27

# Projects in Progress

A field experiment on fostering growth mindset among disadvantaged Chinese students, with E. Xiao, H. Xu, M. Wu and E. Incekara-Hafalir

The impact of maternal chronic illness on child development, with J. Baxter, J. Lam and Y. Huang

Financial autonomy in adolescence and the development of forward thinking, with K. Stevens, K. Atalay, S. Whelan

Increasing women's representation in STEM through affirmative action, with L. Page, T. Machet, E. Cheng

Assessing within individual consistency of survey and lab-based measurements of self-control, with D. Cobb-Clark, A. Tymula and X. Wuang

Social mobility and prosocial behaviour, with J. Friedrichsen and D. Mueller

# Grants & Awards

2022: ARC Life Course Centre Agile Funding Scheme (A\$100,000), Investigator

2021: Monash Business School Seed Funding Scheme (A\$15,000), Investigator

2020: New Zealand Ministry for Social Development (NZ\$125,000), Investigator

2019: ARC Life Course Centre Social Interventions grant (A\$10,000), Sole Investigator

University of Sydney Faculty of Social Science grant (A\$12,000), Sole Investigator

2018: ARC Life Course Centre grant from the director (A\$5000), Sole Investigator

2017-18: Alumni fellowship; Wissenschaftszentrum Berlin ( $\approx 7,000$  Euro)

2015-16: A.SK Postdoctoral fellowship; Wissenschaftszentrum Berlin (24,000 Euro)

2014-15: United Nations University World Institute for Development Economics Research; Grant for research on Affirmative Action (US\$8,000), Sole Investigator

2014: Queensland University of Technology research award (A\$5000)

2009-2014: Queensland University of Technology Postgraduate Award scholarship (A\$85,000)

# Conference Presentations & Invited Talks

2021: Workshop on the Economics of Health and Wellbeing (Victoria); Sydney Experimental and Behavioural Research group

2019: WEAI (Tokyo)

2018: APESA (Brisbane); WEAI (Vancouver)

2017: SABE (Newcastle); EEA-ESEM (Lisbon); ANZWEE (Melbourne)

2016: United Nations University (UNU) Conference on Human Capital and Growth (Helsinki); European Association for Studies in Religion, Economics and Culture (Copenhagen); Conference on institutional and policy experiments in research on migration, ethnicity and intergroup relations (Berlin); Royal Economic Society meeting (London); University of Osnabrück; WZB Berlin

2015: UNU Workshop (Helsinki); ACE (Brisbane); ESAM (Sydney)

2014: Nordic Behavioural Economics Conference (Aarhus); ESA (Auckland); University of

Munich; TrygFonden's Centre for Child Research, Aarhus University

2013: Workshop on self-control, self-regulation and education (Aarhus)

2012: ESAM (Melbourne); ACE (Melbourne)

# OTHER APPOINTMENTS

05/2015–02/2016: United Nations University World Institute for Development Economics Research; Research consultant

10/2014-03/2015: Department of Education of Victoria; Research consultant

06/2013–08/2013: University of New South Wales and the World Bank in the Solomon Islands; Research assistant and team leader

07/2009--08/2009: Portuguese Institute for Development Aid in Sao Tomé and Principe; Research assistant

# Refereeing Activity

Experimental Economics, Journal of Behavioral and Experimental Economics, European Economic Review, Journal of Economic Behavior and Organization, Journal of Economic Psychology, Economic Record, Journal of Public Economics, Developmental Review, Scandinavian Journal of Public Health, Journal of the Economic Science Association

### References

# Prof. Deborah Cobb-Clark Professor in Economics University of Sydney Camperdown, NSW 2050, AU Email:deborah.cobb-clark@sydney.edu.au Prof. Dorothea Kübler Professor in Economics WZB and Technical University Berlin Reichpietschufer 50, 10785 Berlin, DE

#### Prof. Lionel Page

Professor in Economics University of Technology Sydney 15 Broadway, Ultimo, NSW 2007, AU Email:lionel.page@uts.edu.au

#### Prof. Agnieszka Tymula

Professor in Economics University of Sydney Camperdown, NSW 2050, AU Email:agnieszka.tymula@sydney.edu.au