PABLO GUILLEN ALVAREZ

EDUCATION

PhD Economics, *Cum Laude*, 2004, Universitat Autonoma de Barcelona BA Economics, 1999, Universidade de Vigo

EMPLOYMENT

1/11 – present, Senior Lecturer, The University of Sydney, School of Economics 12/06 – 12/10 Lecturer, The University of Sydney, Discipline of Economics 8/04 – 8/06, CLER Research Fellow, Harvard Business School 4/04 – 6/04, Research Assistant at the LINEEX Experimental Economics Lab, Universitat de Valencia

PUBLISHED PAPERS

- 1. **Guillen, P, and Veszteg, R,** 2012, 'On "Lab rats"', *Journal of Socio-Economics*, vol 41:5, pp.714-720.
- 2. **Guillen, P and Kesten, O,** 2012, 'Matching Markets with Mixed Ownership: The Case for A Real-life Assignment Mechanism', *International Economic Review*, vol 53:3, 1027–1046.
- 3. **Guillen, P and Ji, D** 2011 'Trust, discrimination and acculturation: Experimental evidence on Asian international and Australian domestic university students', *Journal of Socio-Economics*, vol. 40:5, pp. 594-608
- 4. **Brañas-Garza P, Fatas E, Guillen P** 2010 'Inducing efficient cooperation patterns in public good games, an experimental investigation', *Journal of Economic Psychology*, vol.31:6, pp. 872-883
- 5. **Slonim R, Guillen P** 2010 'Gender selection discrimination: Evidence from a trust game', *Journal of Economic Behaviour and Organization*, vol.76:2, pp. 385-405
- 6. Englmaier F, Guillen P, Llorente L, Onderstal S and Sausgruber R 2009 'The choptstick auction: A study of the exposure problem in multi-unit auctions', *International Journal of Industrial Organization*, vol.27:2, pp. 286-91
- 7. **Garza P, Guillen P and Lopez del Paso R** 2008 'Math skills and risk attitudes', *Economics Letters*, vol.99:2, pp. 332-336
- 8. **Brandts J and Guillen P** 2007 'Collusion and fights in an experiment with price-setting firms and production in advance', *Journal of Industrial Economics*, vol.55:3, pp. 453-473
- 9. **Brañas-Garza P, Georgantzís N and Guillen P** 2007 'Direct and indirect effects of pathological gambling on risk attitudes', *Judgement and Decision Making*, vol.2:2, pp. 48-58
- 10. **Guillen P, Schwieren C and Staffiero G** 2006 'Why feed the Leviathan?', *Public Choice*, vol.130:1-2, pp. 115-128
- 11. **Guillen P** 2004 'Becoming famous and then richer: how status san bias perfect competition', *Cuadernos de Economía*, vol.75:3.

SUBMITTED PAPERS

Chong S, Guillen P, 'The discreet charm of the collective contract', submitted to *Economics Letters*

Wu K, Guillen P, 'Social comparison, aspirations and priming: when fiction is as powerful as fact', submitted to the *Journal of Socio-Economics*

WORK IN PROGRESS

Guillen P, Merrett D, Slonim R 'Intergroup competition and the efficient provision of public goods'

Guillen P, Marreiros H 'Team performance of domestic and international students'

Guillen P, Hing A 'Stress testing an incentive compatible matching algorithm'

Guillen P, Nguyen TK 'The power of communication to solve a public bad problem'

GRANTS AWARDED

Mandate for laboratory improvements 2012, \$75,000

FRSS grant 2012, \$7,972

Faculty Research Grant 2008, Faculty of Economics and Business, Luck Effort and Redistribution, \$13,664.

Faculty Research Grant 2007, Faculty of Economics and Business, Team Effort and Intergroup Competition, \$5,000.

CONFERENCE PRESENTATIONS

WEAI, Brisbane 2011

IMEBE, Bilbao 2010

Advanced Workshop in Experimental Economics, Sydney 2009

Symposium of Economic Analysis, Zaragoza 2008

Asia-Pacific Meeting of the Econometric Society, Wellington 2008

MODSIM08, Christchurch 2008

ESA World Meeting, Rome 2007

ESA World Meeting, Montreal 2005

IMEBE, Cordoba 2004

ESA American Regional Meeting, Tucson 2004

Workshop on Social and Behavioral Economics, Valencia 2004

XIX Jornadas de Economía Industrial, Castellon 2003

EARIE, Helsinki 2003

INVITED PRESENTATIONS

Monash 2012 Queensland University of Technology 2011 Monash 2009 UNSW 2008 Australian National University 2007

TEACHING EXPERIENCE

At The University of Sydney:

2012: Economics for Business Decision Making, Experimental Economics (Post-Graduate)

2011: Introductory Microeconomics, Experimental Economics (Post-Graduate)

2010: Experimental & Behavioural Economics, Industrial Organisation, Experimental Economics (post-graduate)

2009: Introductory Microeconomics, Experimental & Behavioural Economics, Industrial Organisation, Experimental Economics (post-graduate)

2008: Introductory Microeconomics, Experimental & Behavioural Economics, Industrial Organisation, Experimental Economics (post-graduate)

2007: Introductory Microeconomics, Industrial Organisation

At Universitat Autonoma de Barcelona (Tutor):

1999-2000: Macroeconomics I, Econometrics 2000-2001: Macroeconomics I, Econometrics

2001-2002: Macroeconomics I

2002-2003: Introduction to Economics 2003-2004: Introduction to Economics

SUPERVISION

PhD students:

Tuan Kiet Nguyen (started 2009) [associate supervisor] Danielle Merrett (2008-2012)

Honours students:

Kevin Wu (2011) Daniel Ji (2009) Sophia Chong (2008) Nicholas Bailey (2007)

REFEREEING

Games and Economic Behavior, Journal of Economic Behaviour and Organization, International Journal of Industrial Organization, International Journal of Development Issues, Experimental Economics, Journal of Economic Psychology, Investigaciones Economicas, The Economic Record, The Economic Journal

AWARDS

Nomination to the 2009 Teaching Award (The University of Sydney)
"Premio Extraordinario Fin de Carrera" (prize to the best economics student),
Universidade de Vigo
Spanish Science and Technology Ministry Scholarship (2000-2004)