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EMPLOYMENT

Senior Lecturer	University of Sydney	2014-
Lecturer	University of Sydney	2012- 2014
Lecturer	University of New South Wales, Sydney	2007-2012

EDUCATION

Ph.D. Economics	Washington University in St. Louis	2007
M.A. in Economics	Gokhale Institute of Politics and Economics, India	1999
B.A. in Economics	Madras Christian College, India	1997

FIELDS

Primary: Organizational Economics, Contract Theory
Secondary: Industrial Organization

PUBLICATIONS

“Competition, Collaboration and Organization Design” (with Sebastian Tanase), *Journal of Economic Behavior and Organization*, Volume 183, March 2021, 1-18.

“Resources and Culture in Organizations” (with Marcus Tomaino), *Journal of Economics and Management Strategy*, Volume 29, Issue 4, Winter 2020, 854-872.

“Career Concerns and Team Talent” (with Kieron Meagher), *Journal of Economic Behavior and Organization*, Volume 129, September 2016, 1-17.

“The Relationship between Delegation and Incentives Across Occupations: Evidence and Theory” (with Jed DeVaro), *Journal of Industrial Economics*, Volume 63, Issue 2, June 2015, 279-312.

“Work Practices, Incentives for Skills, and Training” (with Hien Tran), *Labour Economics*, Volume 23, 2013, 66-76.

“Task Assignments and Incentives: Generalists versus Specialists”, *RAND Journal of Economics*, Volume 40, Number 2, Summer 2009, 380-403.

“Commitment, Banks and Markets”, with Gaetano Antinolfi, *Journal of Monetary Economics*, Volume 55, Issue 2, March 2008, 265-277.

WORKING PAPERS

“Incentives to Discover Talent” (with Tobias Brunner, Guido Friebel, and Richard Holden), **conditionally accepted** to the *Journal of Law Economics and Organization*.

“Managing Innovation through Mediation” (with Yasunari Tamada).

“Of Opinionated Bosses and Yes Men” (with Yuqi Jiang).

WORK IN PROGRESS

“Risk Aversion, Information Design, and Agency Theory” (with Kieron Meagher and Andrew Wait)

TEACHING EXPERIENCE

University of Sydney

Graduate Mathematical Economics

Quantitative Methods in Economic Analysis (introductory math course for undergraduates)

Economics of Competition and Strategy

Introductory Microeconomics

Market Structure and Strategic Behavior

University of New South Wales

Graduate Microeconomics

Organizational Economics

Economics of Corporations

Department of Economics, Washington University in St. Louis

Money and Banking

Introduction to Political Economy: Macroeconomics

SUPERVISION

Ryan Bondfield, Honours, 2020

Pengzhi Xia, MPhil, (currently supervising)

Yuqi Jiang, Masters, 2019 (currently a PhD student at Wisconsin, Madison)

Sebastian Tanase, Honours 2017

Tom Matthews, Honours 2013 (currently a Masters student at London School of Economics)

Marcus Tomaino, Honours, 2012, University Medal, (currently a PhD student at University of Pennsylvania)

Hien Tran, Honours, 2010

CONFERENCE AND SEMINAR PRESENTATIONS

Asia Pacific Industrial Organization Conference, Tokyo, December 2019

Contract Theory Workshop, Japan (invited speaker) November 2019
 Kyoto University, November 2019
 Keio University, October 2019
 Australian National University, October 2017
 University of Oregon, June 2016
 Simon Fraser University, June 2016
 University of Washington, May 2016
 Queens University, May 2016
 Cornell University, April 2016
 Australasian Economic Theory Workshop 2015
 MIT (Sloan), February 2014
 California State University, East Bay, February 2014
 Australian National University, October 2013
 Monash University, October 2013
 Econometric Society Australasian Meeting, July 2013
 Organizational Economics Workshop, Sydney, 2013
 North American Summer Meetings of the Econometric Society, 2013
 Econometric Society, Asia Meetings, Delhi 2012
 ISI Growth and Development Conference, December 2012
 Organizational Economics Conference, Sydney, July 2012
 Econometric Society Australasian Meeting, July 2012
 University of South Australia, May, 2012
 Indian School of Business, March 2012
 University of Adelaide, March 2012
 University of Oxford, October 2011
 California State University, East Bay, February 2011
 ISI Growth and Development Conference, December 2010
 Australian National University July 2010
 ISI Growth and Development Conference, December 2009
 University of Melbourne, October 2009
 JEL, Vigo, September 2009
 University of Queensland, August 2009
 Japan-UNSW Applied Microeconomics Workshop, August 2009
 Organizational Economics Conference, Sydney 2009
 University of Sydney, 2009
 Australasian Economic Theory Workshop, 2009
 European Association for Research in Industrial Economics (EARIE), 2008
 Deakin University, 2008
 University of Adelaide, 2008
 North American Summer Meetings of the Econometric Society, 2007
 International Industrial Organization Conference, 2007
 University of Melbourne, 2007
 Midwest Economic Theory Conference, 2006
 Midwest Economic Theory Conference, 2005
 Midwest Economic Association Meetings, 2005

HONORS AND AWARDS

Go8 Germany Joint Research Scheme (with Guillaume Roger and Richard Holden) (\$21500)
 Australian School of Business Research Grant, UNSW, 2011 (\$6500)
 Non-Professorial Research Achievement Award, UNSW, 2009

Australian School of Business Research Grant (with Guillaume Roger), UNSW, 2009 (\$15000)
Australian School of Business Research Grant, UNSW, 2008, (\$16855)
CAER Economic Grant, School of Economics UNSW (\$3000)
Dissertation Fellowship, Washington University in St. Louis, 2006
Competitive Summer Research Grant, Washington University in St. Louis, 2003, 2004, 2005, 2006
Washington University in St. Louis Graduate Scholarship, 2002, 2003, 2004, 2005
Washington University in St. Louis Graduate Fellowship, 2001

REFeree EXPERIENCE

Economics Bulletin, Economic Record, European Economic Review, Games and Economic Behavior, International Economic Review, Journal of Economic Behavior and Organization, Journal of Economics and Management Strategy, Journal of the European Economic Association, Journal of Labor Economics, Journal of Law and Economics, Journal of Law Economics and Organization, RAND Journal of Economics, Review of Economic Studies, Review of Industrial Organization.

PROFESSIONAL ACTIVITIES AND SERVICE

Visiting Scholar, Department of Economics, Keio University 2019
Visiting Scholar, Department of Economics, Cornell University 2016
Visiting Scholar, Department of Economics, Washington University in St. Louis 2011
Visiting Scholar, Department of Economics, University of Oxford 2011

Organizing Committee for Organizational Economics Workshop, 2018-current
Double Degree Medicine Program (DDMP) Undergraduate Applications Program Committee 2017- 2019.
Seminar Coordinator, Economic Theory Workshop, University of Sydney, 2019
Bachelor of Economics, Degree Director, University of Sydney 2014-2018
Local Organizing Committee, Econometric Society Australasian Meetings, 2013
Coordinator of Australasian Economic Theory Workshop 2012
Strategic Initiatives Committee, School of Economics, UNSW, 2010, 2011
Organizing Committee, Workshop on Organizational Economics- Professor Robert Gibbons (MIT), 2010
Organizing Committee, EDN Winter School 2009
Recruitment Committee, School of Economics, UNSW, 2009
Coordinator, Economic Theory Workshop with University of Sydney, 2007 and 2008

Member American Economic Association, Royal Economic Society